

Control room Proposal

**To: SBV Nigeria
Att: Mr Neels Brits**

Dear Neels,

We can deliver a control room function to the premises of your choice in Lagos Nigeria. We will facilitate the pilot project for a period of 6 months as follows:

- 1. PC with the required software and communications functionality**
- 2. Satellite and GSM links required to run the applications**
- 3. Delivery and commissioning of the system (Including training to you and one of your staff members).**

The project set up fee would be R35k as we have suitable resources deployed in Nigeria. You need not be concerned therefore with travel and accommodation costs for this.

The rental of the total solution during the Pilot period will be R20k/month which includes:

- 1. Base station and communication costs**
- 2. Software and licence fees**
- 3. 3 vehicles installed with our hardware**
- 4. Installations to take place in the commissioning week, where after the vehicles can be deployed at will anywhere in Nigeria for the trial period**

Total cost structure therefore as follows:

- 1. R35k establishment fee**
- 2. R20k/month for 6 months.**

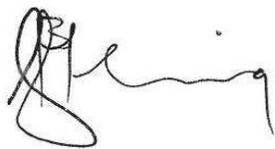
At the end of this trial period you will have the option to adopt the solution, at the following cost:

- a. Monthly Vehicle monitoring fee to be agreed on**
- b. Monthly back office licence fee to be agreed on**
- c. Back office expansion we can discuss and decide if you want to own or lease the required hardware from us.**

Should you decide against the AIT system, then we will decommission the system at the end of month six and recover our hardware from your premises and vehicles at our own cost.

Please let me know if you require any further info, or any variations to the proposed structure for the trial as set out above.

Regards,



**GB King
Director: Technology & Business Development**



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